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new ways of  
practice!*



# Limited Scope Lawyering in Family Law Cases

*Lisa Eisen & Susan Blackwell*

**Thursday, April 28, 2022**

**Live webinar with chat**

***includes 60 day replay\****

9:00 am – 10:30 am (Pacific)

10:00 am – 11:30 am (Mountain)

11:00 am – 12:30 pm (Central)

12:00 pm – 1:30 pm (Eastern)

1:00 pm – 2:30 pm (Atlantic)

1:30 pm – 3:00 pm (Newfoundland)

*\*This program features real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live Q & A. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

## WHO SHOULD ATTEND

This program is suitable for new and experienced family law lawyers looking for practical advice to help stay competitive in a changing legal landscape.

## ABOUT THE PROGRAM

Have you incorporated unbundled legal services or legal coaching into your practice yet? Attend this program and learn how doing things differently can help you do more - to improve access to justice, reduce family conflicts, enhance your career satisfaction, and grow your client base. A promising solution to the growing number of self-represented litigants in family court, unbundled legal services and legal coaching - also known as limited scope retainers - allow lawyers to assist litigants with parts of a case, based on the client's needs and budget, instead of handling the entire case. Clients have more options for affordable legal services and lawyers attract new clients unable to afford full representation. So, what are the opportunities and challenges of limited scope retainers in family law cases? And how do you competently and effectively integrate different ways of providing legal services into your family law practice? Join us and hear directly from two Ontario family law lawyers whose models of unbundling are succeeding in the marketplace. Experienced family law practitioners Susan Blackwell and Lisa Eisen will share their observations on the potentials and pitfalls of limited scope retainers with family law clients. Topics include determining whether a litigant is a good candidate for a limited scope retainer, discussing different service models with potential clients, and more. Don't miss this unique opportunity to benefit from two insider perspectives on one of the fastest growing areas of family law practice!

## SCHEDULE (EASTERN)

**12:00 pm - 1:30 pm**

**Welcome and introduction**

**Understanding unbundled legal services**

**Advantages & disadvantages of limited scope retainers**

**Limited-scope lawyering roles in family law cases**

**Tips for implementing unbundling in your practice**

- Screening clients and cases
- Limited scope retainer agreements
- Documenting changes in scope of representation
- Terminating a limited scope retainer
- Avoidable missteps
- Ethical issues

**Program wrap-up and evaluation**

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## MEET YOUR PRESENTERS



**Lisa Eisen** is the Founder of Family Law: A La Carte. She has represented clients at every stage of the family law process, from providing advice to people only contemplating separation to arguing appeals of trial decisions. She has drafted agreements

and every possible kind of court document. A frequent writer and speaker on family law topics, she has written content for family law legal websites, as well as various articles for Continuing Professional Development programs. She co-authored a chapter on family law in Ontario for the *European Lawyer Reference*, Second edition 2013. In 2011, she thought she was done with practicing law and began a coaching certification. She became certified as an Associate Certified Coach through the International Coaching Federation in 2015.

**Susan Blackwell** is the Founder of Blackwell Family Law. She has worked as a family lawyer for over 20 years, beginning as a junior lawyer at Torkin Manes. Since starting her own part-time practice as a freelance family lawyer, she has worked together with other



lawyers on family law files on a case by case basis and as family duty counsel for Legal Aid Ontario. Her practice includes providing unbundled and limited scope family law services directly to individuals. She appears regularly at the Ontario Court of Justice and Ontario Superior Court and has assisted with matters at the Court of Appeal. Susan is a contributing author to *Lexis Practice Advisor Canada* and has co-authored a number of papers presented at continuing legal education conferences.



**ON:** This program contains 1.5 Professionalism hours. **BC:** This program has been approved for 1.5 CPD hours of professional responsibility and ethics, client care and relations, and/or practice management.

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Lawyers in other mandatory CPD jurisdictions may count their attendance towards their CPD requirement/plan.

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### ✓ Yes, I want to attend Limited Scope Lawyering in Family Law Cases

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\* Materials will be distributed electronically in advance. Live webinars feature real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live questions and verbal responses by the presenter. The recording of the webinar is available for 60 days.

#### REGISTRATION FEE:

**On or before April 8, 2022: \$140.00 + \$18.20 (13%) HST\* = \$158.20 - Save \$25.00!**

**After April 8, 2022: \$165.00 + \$21.45 (13%) HST\* = \$186.45**

\*With ON HST. Please adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in ON. 15% in NS, NB, PEI & NL.

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