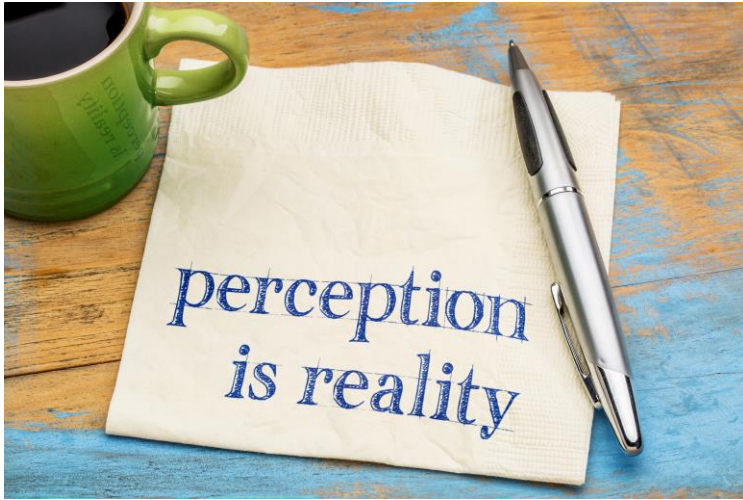




Learn how reality is created, reinforced and remembered!



How to Deal with Conflicting Perceptions of Reality: Tips for Lawyers

with Nina Meierding

Wednesday, May 1, 2019

Live webinar with chat

includes 60 day replay*

9:00 am – 10:30 am (Pacific)

10:00 am – 11:30 am (Mountain)

11:00 am – 12:30 pm (Central)

12:00 pm – 1:30 pm (Eastern)

1:00 pm – 2:30 pm (Atlantic)

**This program features real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live Q & A. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

WHO SHOULD ATTEND

This program is designed for lawyers who want specific tips on how to more effectively deal with conflicting perspectives of reality that can create resistance and impasse in their daily work.

ABOUT THE PROGRAM

As lawyers we encounter conflicting perspectives of reality every day. It happens in estates, family, criminal, employment, business, and other areas of law. We see it when documenting relationships, during negotiations, and in litigation. Clients, parties, opposing counsel, and colleagues sometimes hold on to their positions and their versions of the facts - even in the face of overwhelming evidence to the contrary.

In this advanced presentation, lawyer, professor and internationally acclaimed conflict resolution expert Nina Meierding will explore how people develop very different perspectives of what has happened, what is right, and what is fair. You'll learn how we each create, reinforce and remember our own realities, and specific reasons why it is so difficult for people to acknowledge they have made a mistake even when all the "facts" are against them.

Using examples from a variety of practice areas and legal settings, Nina will discuss four common reactions people have to conflicting realities: self-justification, rationalization, the power of irrevocability, and inconsequential decision-making. She'll then offer specific strategies and customized practical techniques for what to do - and what to avoid - with each reaction type. By the end of the program you'll know more about yourself, see new opportunities for a change in perspectives, and have practical tools to more effectively navigate emotionally charged situations. The lessons you learn will help you move yourself and others away from conflict, and towards agreement and resolution.

SCHEDULE (Eastern)

12:00 pm - 1:30 pm

Welcome and Introduction

Reality

- How We Create It
- How We Remember It
- How We Change It

Sources of Resistance

- Self-justification (unconscious denial)
- Rationalization (conscious denial)
- Power of Irrevocability
- Inconsequential Decision Making

Program Wrap-up and Evaluation

Attend this webinar and 40+ more live webinars with an All Access Pass for just \$599 + tax!

PRAISE FROM PAST ATTENDEES

- “Excellent! Thoroughly enjoyed her presentation. BRAVO!”
- “Very engaging manner of delivering valuable ideas and concepts. Fantastic!”
- “Engaging speaker; her wealth of experience was clearly evident and communicated effectively.”
- “One of the best CLE presenters I’ve seen!”
- “Fantastic job combining theory with practical tools and examples from her own rich career.”
- “You won’t find an instructor with more knowledge, experience, and personality than Nina. If she teaches a class, enroll in it.”



ON: This program contains 1.5 Professionalism hours.

BC: This program has been approved for 1.5 CPD hours of professional responsibility and ethics, client care and relations, and/or practice management.

SK & NB: CPD application is pending. Lawyers in other mandatory CPD jurisdictions may count their attendance towards their CPD requirement/plan.

Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Ontario and a pre-approved CPD Provider of the Law Society of British Columbia.

MEET YOUR PRESENTER



Nina Meierding, MS, JD, is an international leader in the field of conflict resolution. A former civil lawyer, she is now a full-time trainer, professor, and conflict resolution consultant. She has mediated over 4,000 disputes and delivered training in negotiation, communication, mediation, and

culture and gender issues in almost all 50 states in the U.S, and in Canada, England, Scotland, Ireland, India, the Netherlands, New Zealand, and Sweden. She has taught at Pepperdine University School of Law for over 25 years and Southern Methodist University for over 18 years, and has been a guest lecturer at Judicial Colleges and universities throughout the US. She is the recipient of the Peacemaker Award in 1992 by the Southern California Mediation Association, the John Haynes Distinguished Mediator Award in 2005 by the Association of Conflict Resolution, and the Lifetime Achievement Award in 2017 by the American College of Civil Trial Mediators. She is an honorary fellow of the International Academy of Mediators and an *emeritus* fellow of the American College of Civil Trial Mediators.

✓ Yes, I want to attend **How to Deal with Conflicting Perceptions of Reality: Tips for Lawyers** Wednesday, May 1, 2019 • Live webinar (slides and audio) with chat and 60 day replay*

9:00 am – 10:30 am (Pacific) • 10:00 am – 11:30 am (Mountain) • 11:00 am – 12:30 pm (Central)
12:00 pm – 1:30 pm (Eastern) • 1:00 pm – 2:30 pm (Atlantic)

* Materials will be distributed electronically in advance. Live webinars feature real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live questions and verbal responses by the presenter. The recording of the webinar is available for 60 days.

REGISTRATION FEE:

On or before April 3, 2019: \$140.00 + \$18.20 (13%) HST* = \$158.20 - Save \$25.00!

After April 3, 2019: \$165.00 + \$21.45 (13%) HST* = \$186.45

\$0 - I have a \$599.00 Annual All Access Pass to 40+ programs. Enter Pass ID: _____

*With ON HST. Please adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in ON. 15% in NS, NB, PEI & NL.

Register online: <http://seminarpartners.ca/register-for-courses/>

Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 2300 Yonge Street, Suite 1600, Toronto, ON M4P 1E4 Tel. 1.866.606.4212 or 647.352.8633 Fax 416.549.1619. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

Name: _____ Firm: _____

Address: _____

City: _____ Province: _____ Postal Code: _____

Telephone: _____ Fax: _____ Email: _____

Payment information (or cheque payable to Seminar Partners)

Please charge \$_____ to my VISA/MC Card #: _____

CVV: _____ Card Expiry: _____ Signature: _____

Register today! • seminarpartners.ca • 1.866.606.4212 • jennifer@seminarpartners.ca