



*Take control of
your next
deposition!*



Deposing Difficult Witnesses

with Michael Lesage

Thursday, September 19, 2024

**Live webinar with chat
includes 60 day replay***

9:00 am – 10:30 am (Pacific)

10:00 am – 11:30 am (Mountain)

11:00 am – 12:30 pm (Central)

12:00 pm – 1:30 pm (Eastern)

1:00 pm – 2:30 pm (Atlantic)

1:30 pm – 3:00 pm (Newfoundland)

**This program features real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live Q & A. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

WHO SHOULD ATTEND

This intermediate to advanced level program is for lawyers who want to move beyond the basics of deposing witnesses to a new level of proficiency.

ABOUT THE PROGRAM

Every litigator knows that depositions can make or break a case. The answers you get from a witness often increase the likelihood of winning your case or push the opposing party towards settlement. But what happens when you meet a witness whose sole task is to test your patience and skill? The ability to effectively deal with these witnesses is what separates a great litigator from a good one. This highly practical, focused presentation with experienced litigator Michael Lesage will show you how to stay in control and get the information you need from difficult witnesses. Drawing on personal experiences and publicly available transcripts, Michael will address common recurring witness behaviours, including hostility, forgetfulness, obfuscation and evasiveness. By the end of the program, you'll have fresh ideas to help you:

- control the direction of the conversation with a witness;
- deal with different “types” of difficult witnesses;
- respond effectively when a witness tries to throw you off balance; and
- prepare for the unexpected

Every litigator needs a plan for navigating difficult situations in discovery. Don't miss this opportunity to get lawyer-tested techniques for getting the most from difficult witnesses during deposition.

SCHEDULE (Eastern)

12:00 pm - 1:30 pm

Welcome and Introduction

What Makes a Witness Difficult?

The Uncooperative Witness

The Forgetful Witness

The Witness Who Complicates Things

The Witness Who Refuses to Answer

Other Difficult Witnesses

Key Take-aways

Program Wrap-up and Evaluation

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PRAISE FOR MICHAEL LESAGE

"Very good program, I learned some new things."

"This was an excellent seminar, and Michael was an excellent speaker who methodically covered every relevant topic related to civil trial preparation."

"I have an upcoming trial and this was a good refresher course for me."

"Bravo! Good presenter, easy to listen to. Very good materials."

"One of the best seminars I have attended in a long time. Relevant, highly informative and useful presentation."



BC: This program has been approved for 1.5 CPD hours.

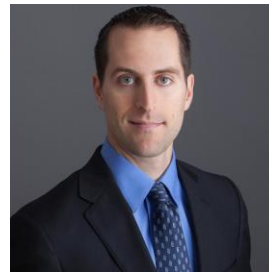
ON: This program contains 1.5 Substantive hours.

SK: This program qualifies for 1.5 CPD hours under the Law Society of SK CPD Policy.

Lawyers in other mandatory CPD jurisdictions may count their attendance towards their CPD requirement/plan.

Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Ontario and a pre-approved CPD Provider of the Law Society of British Columbia.

MEET YOUR PRESENTER



Michael Lesage is the founder and principal of Michael's Law Firm, with offices in Niagara, Hamilton, and Toronto. After receiving his B.A. in Economics from the University of Western Ontario, he attended law school at the University of Pittsburgh,

and worked for a large litigation boutique on matters ranging from complex class actions to medical malpractice to personal injury cases. After graduating from law school, Michael practiced commercial litigation, professional malpractice, insurance and personal injury law at a prominent Florida litigation firm. There he achieved the coveted "Peer Reviewed" rating from Martindale Hubbell. In 2012, Michael returned to Ontario as counsel for one of Toronto's largest injury firms. He subsequently started his own firm, doing primarily business and commercial litigation. Michael speaks and writes on law and litigation related topics, including for *Canadian Lawyer*, *Law Times*, *The Lawyer's Daily*, *Advocate Daily*, and as author of Chapter 3, in *The Oatley-McLeish Guide to Personal Injury Practice in Motor Vehicle Cases 2018*.

✓ **Yes, I want to attend *Deposing Difficult Witnesses*, with Michael Lesage**

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* Materials will be distributed electronically in advance. Live webinars feature real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live questions and verbal responses by the presenter. The recording of the webinar is available for 60 days.

REGISTRATION FEE:

On or before August 30, 2024: \$140.00 + \$18.20 (13%) HST* = \$158.20 - Save \$25.00!

After August 30, 2024: \$165.00 + \$21.45 (13%) HST* = \$186.45

*With ON HST. Please adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in ON. 15% in NS, NB, PEI & NL.

Register online: <http://seminarpartners.ca/register-for-courses/>

Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 2300 Yonge Street, Suite 1600, Toronto, ON M4P 1E4 Tel. 1.866.606.4212 or 647.352.8633 Fax 416.549.1619. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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