



**New 2016 content!**  
**Cross-examination**  
**at Discoveries!**

# ADVANCED CROSS- EXAMINATION TECHNIQUES

FEATURING INTERNATIONALLY  
 ACCLAIMED PRESENTER  
**ROGER DODD**

**Thursday, November 10, 2016**

**Live in-person**

**9:00 am – 4:00 pm (Eastern)**

Global Knowledge Training Centre

2 Bloor St. E., 31<sup>st</sup> Floor • Toronto

**In-person attendance is limited!**

**Live webcast on your computer with  
 free 30 day replay\***

6:00 am – 1:00 pm (Pacific)

7:00 am – 2:00 pm (Mountain)

8:00 am – 3:00 pm (Central)

9:00 am – 4:00 pm (Eastern)

10:00 am – 5:00 pm (Atlantic)

*This webcast allows for live interaction between attendees and the presenter, including the ability to ask questions by web chat, and receive live answers by video. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

## ABOUT THE PROGRAM

Learn how to dominate the courtroom on cross-examination in this dynamic *tour de force* by internationally acclaimed presenter Roger Dodd. With practical tips and instructive true-life examples, Roger will share simple, straightforward, effective techniques from the Chapter Method of Cross-examination that will surprise and reinvigorate even the most experienced litigator. This unique program will teach you a whole new way to try a case - one that integrates cross-examination with every step of the trial process. You will learn: how to deal with nonresponsive witnesses; proven strategies to control runaway witnesses; how to get witnesses to tell your side of the story using your words; and, how to support the best facts of your case. Even if you've seen Roger Dodd before, you haven't seen his new content on Cross-examination at Discovery. Don't miss this opportunity to learn from the creativity, experience, and enthusiasm of one of today's most sought-after and entertaining lecturers. Register early to secure your seat.



## SCHEDULE (Eastern)\*

8:30 *Registration & breakfast (for in-person attendees)*

9:00 – 12:00

A New Understanding of Cross-examination

Constructive Cross-examination

Philosophy and Overview of the Science of

Cross-examination

The Only Three Rules of Cross-examination

The Chapter Method of Cross-examination

Cross-examination Ethics

12:15 *Lunch (included for in-person attendees)*

1:00 – 4:00

Page Preparation for Cross-examination

Cross-examination Sequences

Loops, Double Loops, Spontaneous Loops

Controlling the Runaway Witness

4:00 *Wrap-up and program evaluation*

*\*Schedule includes two 15-minute breaks*

The Chapter Method of Cross-examination is adapted from LexisNexis' best-selling legal treatise of all time, *Cross-Examination: Science and Techniques*, by Larry Pozner and Roger Dodd (LexisNexis Publishing Solutions Attorney).

## MEET ROGER DODD



**Roger J. Dodd** is an internationally-known trial lawyer (Plaintiff), author, lecturer, expert and consultant on cross-examination techniques. He has offices in Utah

(DoddLaw), Jacksonville, FL (Spohrer and Dodd) and Georgia (Dodd and Burnham). A Board Certified Criminal Trial Specialist and Civil Trial Specialist for 20 years, he has represented clients since 1976. Mr. Dodd is a frequent guest and commentator on *Court TV*, *Good Morning America* and *Geraldo At Large*. He is co-author of *Cross-examination: Science and Techniques*, the best-selling legal treatise of all time by LexisNexis, and author of *Media Skills: The Lawyer as Spokes-person*, also by LexisNexis. He has received the distinguished Super Lawyer rating in multiple states, and has been listed among the nation's most elite lawyers in The Best Lawyers in America every year since 1991. He has a JD, and an LLM from Stetson.

## PRAISE FOR ROGER DODD & ADVANCED CROSS-EXAMINATION TECHNIQUES:

- "Great presenter. Practical examples, very entertaining. Best CLE in memory!"
- "Good, practical CLE from an experienced lawyer who practices what he preaches."
- "CLE the way it should be. Crisp, concise, informative, yet entertaining. A day well spent."
- "This was by far the most enlightening and entertaining CLE program I have ever attended."
- Excellent tips and materials. Absolutely top notch."
- "I had my money's worth by lunch – but he packed in even more information."
- "The best CLE I have attended. Practical and immediately useful advice."
- "Very informative and entertaining – this is as good as CLE gets!"



**ON:** This program is approved for 6.0 CPD hours, including 0.5 Professionalism hours.

**BC:** This program is accredited for 6.0 CPD Hours, with a min. 0.5 hours involving professional responsibility, ethics, client care & relations, and/or practice management. **SK:** This program has been approved for 6.0 CPD hours, including 0.5 hours of ethics.

**NB:** This program has been approved for 6.0 CPD hours. Lawyers in all other mandatory CPD jurisdictions may count their actual attendance towards their CPD requirement/plan.

✓ **Yes, I want to attend Advanced Cross-examination Techniques with Roger Dodd**

**Choose your learning format:**  Live in-person **OR**  Live webcast with replay\*

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\* Materials will be distributed electronically in advance. Live webcast includes free video replay for up to 30 days after the program. Replay link will be made available 2 to 3 working days after the program. Webcasts cannot replicate the quality or rich interaction of in-person attendance.

**REGISTRATION FEE (with ON HST\*):**

**On or before October 6, 2016: \$445.50 + \$57.92 HST (13%\*) = \$503.42 – Save \$50.00!**

**After October 6, 2016: \$495.00 + \$64.35 HST (13%\*) = \$559.35**

\*If paying by cheque, adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in NB, NL, ON. 14% in PEI. 15% in NS.

**Register online:** <http://seminarpartners.ca/register-for-courses/>

**Register by mail, fax or phone:** Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303A, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: [jennifer@seminarpartners.ca](mailto:jennifer@seminarpartners.ca). Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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