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Winning Communication and Presentation Skills for Lawyers

Learn by doing workshop

Live in-person only

January 14 & 15, 2016

8:30 am - 4:30 pm

Global Knowledge Training Centre

2 Bloor St. E., 31st Floor (Yonge & Bloor)

Toronto, Ontario

Who Should Attend

This limited enrolment, practice-intensive workshop is designed for lawyers who want to enhance their impromptu and formal speaking skills, among national colleagues. Interest is high, so early registration is recommended. No advance preparation is required.

Workshop Description

Do you want to be a more confident, collected and successful communicator and presenter? No matter what the context, effective communication is a skill every lawyer must have, and any lawyer can master. Start 2016 with this fun, highly interactive, hands-on workshop that will finally give you the confidence you've been looking for. Your growth in just two days will surprise you - you'll better understand your own strengths and weaknesses as a communicator, and know how to continually improve.

This workshop is unlike trial advocacy programs where the focus of skills development is on the phases of a trial. Here, you'll learn critical persuasion and presentation techniques that will energize your performance in any legal context. You'll be "on your feet", under the tutelage of an experienced lawyer and improv performer, and an award-winning theatre director, overcoming your personal communication and presentation challenges. You'll participate in role-plays, breakout sessions, and individual presentations, constantly receiving peer and instructor feedback. Your progress will be recorded on video for self-evaluation later.

What You'll Learn

By the end of this workshop, you'll:

- Understand how effective listening can enhance civility and client service, and have strategies to improve your listening skills
- Be able to use key principles of improvisation to express your ideas, build on others' ideas, approach scenarios from many angles, change gears on the spot, and react evenly to unexpected events.
- Know how to use plain language and other concrete verbal and non-verbal techniques to build your credibility with an audience.
- Understand how to control your breathing and physical mannerisms, overcome fear and stage fright, and expand your vocal range, flexibility, and stamina.
- Be a more natural, believable, assertive and self-possessed speaker.

Don't miss this extraordinary opportunity for personal growth that past participants have called "absolutely fantastic", "challenging but fun!" and "the most useful advocacy course I have taken".

Practice makes perfect - and this practice-rich, supportive environment with national colleagues is the perfect opportunity to fine-tune your personal communication and presentation style. You won't find another learning experience like it.



Instructor, Toni Halleen

Toni Halleen is the Chief Operating Officer for Schaefer Halleen, LLC in Minneapolis. Prior to taking her role at Schaefer Halleen in 2012, Toni practiced employment law for many years with The General Counsel, Ltd. (the "GCL"), a law firm which provides outsourced, in-house counsel services to business clients. An improvisation performer,

Toni has combined her talents into a fresh, fun approach to professional development. Her "Think on The Spot!" seminars are presented in the United States and Canada, and are designed to build listening, thinking, communication, team-building, and presentation skills for lawyers. Her play "Soulless, Bloodsucking Lawyers: A Musical!" was the best-selling show and voted Best Musical at the Minnesota Fringe Festival for 2003. From 1997 to 2002, Toni was the director of employment law for ADC Telecommunications, a multi-national corporation headquartered in Eden Prairie, Minnesota. Before that, she practiced employment law with Briggs and Morgan in Minneapolis, Minnesota. She received her J.D. from the University of Minnesota Law School, and her B.A. from Mount Holyoke College.



Instructor, Katrina Dunn

Katrina Dunn is an award-winning professional director, producer and teacher. For over a decade she has been Artistic Director of Vancouver's Touchstone Theatre, one of the region's most cherished cultural organizations. She received her professional theatre training at Simon Fraser University and the National Theatre School of Canada. As a freelance director, she has worked for numerous Performing Arts organizations, and been nominated six times for Jessie Awards in Outstanding Direction, winning twice for her work on plays by renowned Canadian playwrights Judith Thompson and Michael Healey. She has taught acting at the University of British Columbia and Vancouver's prestigious Studio 58 Actor Training Program. She got involved with the legal community by directing Vancouver's annual Lawyer Show for the last decade. At the encouragement of some of her Lawyer Show cast members she created Touchstone Training's core program "The Powerful Performance" in 2007, and since then she has taught it regularly through BC CLE and Seminar Partners. Katrina is working on a book to complement the course, and has introduced a follow-up course, The Advanced Powerful Performance. She is presently completing a Masters Degree in Applied Theatre at UBC.

Additional information:

Registration fee: Registration includes workshop attendance, printed materials, breakfast, lunch, breaks, and an optional post-workshop networking event on January 14. All travel and hotel arrangements are the responsibility of the participant.

Hotel: Preferred rates have been arranged at the Marriot Yorkville, next door to the workshop location. Confirmed registrants will receive additional details with their confirmation. We recommend making reservations early as preferred rates are based on availability.

Accredited CPD hours: In Ontario, this program is eligible for 12.0 CPD hours, including 3.0 Professionalism hours. In BC, this program is approved for 12.0 CPD hours; professional responsibility and ethics, client care and relations, and/or practice management hours are pending. CPD applications for **SK** and **NB** are pending. Lawyers in all other mandatory CPD jurisdictions may count attendance at this program towards their annual CPD requirement or plan. *Seminar Partners is an Approved Provider of Professionalism content by the Law Society of Upper Canada and a pre-approved CPD provider by the Law Society of British Columbia.*

√ Yes, I want to attend **Winning Communication & Presentation Skills for Lawyers**

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REGISTRATION FEE: \$1295.00 + \$168.35 (13%) HST* = \$1463.35

Register online: <http://seminarpartners.ca/register-for-courses/>

Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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