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Detecting Deception in Witness Interviews and Statements

February 4, 2015

Live in-person

9:00 am – 12:00 pm (Eastern)

University of Toronto

Chestnut Conference Centre

89 Chestnut Street • Toronto, ON

Live webcast on your computer

*with 30 day replay**

6:00 am – 9:00 am (Pacific)

7:00 am – 10:00 am (Mountain)

8:00 am – 11:00 am (Central)

9:00 am – 12:00 pm (Eastern)

10:00 am – 1:00 pm (Atlantic)

**We are pleased to provide a webcast option to those whose schedule or location does not permit them to attend in-person, but webcasts cannot replicate the quality or rich interaction of in-person attendance.*

Who Should Attend

This program is designed for lawyers who want to identify deception in interviews and testimony. Human resource professionals, auditors, compliance officers, insurance professionals, and law enforcement personnel who conduct investigations will also benefit from attending.

About the Program

Many lawyers have never received formal training on how to determine if a witness is telling the truth or lying. As a result, they often struggle when faced with “he said/she said” allegations. Ironically, those who have been trained on how to spot deception using traditional methods actually do worse than those who have not been trained - because they are trained to look for deception cues that are not in fact valid.

In this thought-provoking and practical program, former US Department of Justice attorney Michael Johnson will teach you scientifically validated methods for detecting lies and deception in investigative interviews and in statements. You will watch real-life videos of liars and truth-tellers being interviewed and learn which cues to deception have been scientifically validated and which are based on myth.

You Will Learn

Detecting Cues to Deception

- Strategic approaches to “he said/she said” cases
- Myths and stereotypes about cues to deception
- Reliable verbal and non-verbal cues to deception

Content Analysis

- How to analyze the structure and content of a witness’ statement for signs of truthfulness or deception
- Distinguishing between statements that are based on memory of actual events versus fabricated statements
- What word choice and changes in word choice can tell you

Advanced Interviewing Techniques

- Effective questioning strategies for eliciting responses that are likely to indicate whether the person is lying
- Scientifically validated interviewing techniques that are widely used by investigators in the UK and other European countries
- How to follow up when you detect deceptive statements and suspicious behavior

Here's what attendees said about last year's presentation:

- "Highly engaging speaker, and interesting and well-organized subject matter. Very enjoyable."
- "This is a very practical seminar that should be also offered to judges and decision makers – which would help both lawyers and the decision makers to be on the same page."
- "This was an excellent session. I will take the information back and share with my co-workers."
- The speaker was fantastic and very knowledgeable on the subject. Five stars all around."
- "Solid presentation – engaging and challenging."
- "Michael Johnson used a lot of interaction and humour, combined with excellent material."
- "Very useful and also entertaining. Loved that it debunked myths about evaluating testimony."

About the Presenter



Michael W. Johnson is CEO of Clear Law Institute. As a former attorney in the United States Department of Justice, Mr. Johnson investigated and litigated cases against employers around the US. Mr. Johnson has trained thousands of lawyers, human resource professionals, compliance and ethics officers, auditors, and others how to effectively interview witnesses and spot deception in investigative interviews. The United Nations hired Mr. Johnson to train UN staff on investigative interviewing techniques in New York, the Congo, and Sierra Leone. He has served as an expert witness in cases challenging the adequacy of employer investigations. Mr. Johnson is a graduate of Duke University and Harvard Law School.



ON: This program contains 3.0 Professionalism hours

BC: This program has been approved for 3.0 CPD hours **SK & NB:** CPD applications are pending
Lawyers in all other mandatory CPD jurisdictions may count their actual attendance at this program towards their CPD requirement/plan.

Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Upper Canada, and a pre-approved CPD Provider of the Law Society of British Columbia.

✓ **Yes, I want to attend *Detecting Deception in Witness Interviews and Statements***

Choose your learning format: **Live in-person** **OR** **Live webcast with replay***

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* Materials will be distributed electronically in advance. Live webcast includes video replay up to 30 days after the program. Replay link will be made available 2 to 3 working days after the program. Webcasts cannot replicate the quality or rich interaction of in-person attendance.

REGISTRATION FEE (with ON HST*):

On or before January 7, 2015: \$350.00 + \$45.50 (13%) HST* = \$395.50 - Save \$40.00!

After January 7, 2015: \$390.00 + \$50.70 (13%) HST* = \$440.70

*If paying by cheque, adjust tax based on attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in NB, NL, ON. 14% in PEI. 15% in NS.

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Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303A, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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