



New in 2016!
Register early!
In-person or Webcast



Cross-examining Expert Witnesses: *10 Steps to Success*

Thursday, May 5, 2016

Live in-person

1:00 pm – 4:00 pm (Eastern)

Global Knowledge Training Centre
2 Bloor St. E., 31st Floor • Toronto

Live webcast on your computer

with free 30 day replay*

10:00 am – 1:00 pm (Pacific)

11:00 am – 2:00 pm (Mountain)

12:00 pm – 3:00 pm (Central)

1:00 pm – 4:00 pm (Eastern)

2:00 pm – 5:00 pm (Atlantic)

This webcast allows for live interaction between attendees and the presenter, including the ability to ask questions by web chat, and receive live answers by video. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.

Who Should Attend

This course is designed for new and experienced trial lawyers who want to enhance their expert witness cross-examination skills, and feel more confident in the courtroom.

About the Program

Expert witnesses offer unique opportunities but also specific challenges, and your ability to control your opponent's expert on the stand can make or break your case. In this focused, practice-oriented seminar, internationally-recognized litigation skills instructor Todd Winegar shares his Ten Steps to Success for cross-examining all types of expert witnesses. Combining discussions of strategy and technique with video clips of actual examinations, Mr. Winegar outlines proven methods for handling opposing experts at trial. The result? You'll be more confident throughout your next expert witness cross-examination. Topics include:

- Attacking expertise, factual basis, and opinion
- Keeping the expert's testimony out
- Undermining trust: Turning complexity to your advantage
- Limiting the impact: Whether the expert is right or not doesn't matter
- Controlling the expert: Keeping the expert to your agenda
- Persuading the judge and jury: Perception and communication

Content is adapted for a Canadian audience, and course materials include a valuable summary of expert witness cross-examination planning and techniques that you can use for years to come.

Program Schedule (Eastern)

1:00 – 2:30 Ten Steps to Success

- Step 1: Credibility
- Step 2: Preparation
- Step 3: Admissibility
- Step 4: Clear Thinking
- Step 5: Limit the Testimony's Impact

2:45 – 4:00 Ten Steps to Success Continued

- Step 6: Attack the Expertise
- Step 7: Assumptions, Causation, Missing Links and Quantum Leaps
- Step 8: Educate the Judge, Educate the Jury
- Step 9: Arguments
- Step 10: Technique

Here's what attendees of Mr. Winegar's programs have said:

- "Excellent speaker. He clearly knows his material and is engaging throughout the entire program."
- "Todd Winegar is an excellent speaker, knowledgeable legal historian and obviously a very talented litigator. He did a masterful job."
- "The best seminar I've ever attended."
- "Relevant and interesting. The most pleasant day I've spent in a very long time."
- "Superb course, very helpful."
- "Probably the best speaker I have ever seen in person."
- "Combines the Discovery Channel with CLE. Outstanding!"

About the Presenter



Todd Winegar is a dynamic, highly rated speaker with over 30 years of litigation experience who has taught CLE programs across Canada and the United States. His practice emphasizes civil trial litigation, including professional malpractice and product liability actions, and even a Minuteman missile accident case. Mr. Winegar is the author of several books and articles on litigation including *The Ultimate Trial Notebook*, an invaluable set of checklists and summaries to aid in preparing for trial. His Cross-examining Einstein, Trials of the Century and Power to Persuade seminars are among the most popular and respected CLE programs in the United States. Todd practises in Salt Lake City, Utah.



ON: This program is eligible for up to 3.0 Substantive hours.

BC, SK & NB: This program is approved for 3.0 CPD hours.

Lawyers in all other mandatory CPD jurisdictions may count their actual attendance at the program towards their CPD requirement/plan.

Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Upper Canada, and a pre-approved CPD Provider of the Law Society of British Columbia.

√ Yes, I want to attend *Cross-examining Expert Witnesses: 10 Steps to Success*

Choose your learning format: **Live in-person** **OR** **Live webcast with replay***

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* Materials will be distributed electronically in advance. Live webcast includes free video replay for up to 30 days after the program. Replay link will be made available 2 to 3 working days after the program. Webcasts cannot replicate the quality or rich interaction of in-person attendance.

REGISTRATION FEE (with ON HST*):

On or before March 31, 2016: \$350.00 + \$45.50 (13%) HST* = \$395.50 - Save \$40.00!

After March 31, 2016: \$390.00 + \$50.70 (13%) HST* = \$440.70

*If paying by cheque, adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in NB, NL, ON. 14% in PEI. 15% in NS.

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Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303A, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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