



New for 2016!

*Earn 2.5 Professionalism
hours in Ontario*

In-person or Webcast



Secrets of Bulletproof Contract Drafting *with Lenné Espenschied*

Thursday, June 16, 2016

Live in-person

1:00 pm – 4:00 pm (Eastern)

Global Knowledge Training Centre
2 Bloor St. E., 31st Floor • Toronto

Live webcast on your computer

*with free 30 day replay**

10:00 am – 1:00 pm (Pacific)

11:00 am – 2:00 pm (Mountain)

12:00 pm – 3:00 pm (Central)

1:00 pm – 4:00 pm (Eastern)

2:00 pm – 5:00 pm (Atlantic)

This webcast allows for live interaction between attendees and the presenter, including the ability to ask questions by web chat, and receive live answers by video. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.

Who Should Attend

All lawyers who want to draft better documents, have fewer disputes and less stress, and have more satisfied clients will find this course helpful. Experienced corporate and transactional lawyers will undoubtedly recognize some of the common language untangled.

About the Program

This practical, half day course focuses on identifying and eliminating the common sources of ambiguity in legal documents that can lead to disputes and even litigation. ABA author and former law professor Lenné Espenschied will condense hazy theories of drafting into concise, clear, practical techniques that can be applied immediately to improve the clarity and overall quality of all your legal documents. Recent Canadian cases and dozens of examples from real contracts will shed light on what to do and what to avoid when drafting.

You'll learn how to:

- Recognize the three types of ambiguity
- Use words consistently
- Organize complex sentences logically
- Identify and eliminate unnecessary language
- Untangle convoluted sentence structures
- Avoid ambiguous phrasing traps
- Recognize errors in defined terms
- And much more!

Course Schedule (Eastern)

1:00 - 2:30 Secrets of Bulletproof Contract Drafting

- Recognize the three types of ambiguity.
- Vary your language to match your audience.
- Use words consistently.
- Use the right terminology to create the intended consequence.
- Refine defined terms.
- Shun imprecise words.

2:45 - 4:00 Secrets of Bulletproof Contract Drafting Continued

- Shorten average sentence length.
- Eliminate clutter from convoluted sentences.
- Strategically arrange sentence components.
- Avoid ambiguity in mathematical formulas.
- Allocate appropriate risk.
- Organize and integrate the document properly.

Here's what past attendees have said:

- "Real examples of drafting errors and examples of corrections; articulate and thoughtful presentation."
- "Very practical and usable advice. Many seminars are not helpful to in-house counsel. This one is. Thanks for offering it."
- "Very informative. A lot of knowledge and detail that will prove useful in day to day drafting."
- "Excellent seminar and teacher! I will look at agreements differently going forward."
- "Really excellent CLE! Informative, useful, well organized and well presented."



ON: This program is eligible for up to 3.0 CPD hours including 2.5 Professionalism hours.

BC, SK & NB: This program is approved for 3.0 CPD hours. Lawyers in all other mandatory CPD jurisdictions may count their actual attendance at the program towards their CPD requirement/plan.

Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Upper Canada, and a pre-approved CPD Provider of the Law Society of British Columbia.

Meet Your Presenter



Lenné Espenschied, Esq. practiced law in Atlanta, Georgia for 25 years, focusing on corporate and transactional representation for technology-based businesses. She is the author of two books published by the American Bar Association: *Contract Drafting: Powerful Prose in Transactional Practice* (ABA Fundamentals, 2015, 2nd ed) and *The Grammar and Writing Handbook for Lawyers* (ABA Fundamentals, 2011). After graduating from the University of Georgia School of Law, Ms. Espenschied began her legal practice at Sutherland, Asbill & Brennan; she also served as Senior Counsel in the legal department of Bank of America before eventually opening her own law office. Ms. Espenschied has taught commercial law, contracts, and contract drafting at Charlotte School of Law and at the University of Georgia. She is a frequent speaker at continuing legal education seminars across Canada and the US. Her passion is helping lawyers acquire the skills they need to be successful in transactional practice.

✓ Yes, I want to attend *Secrets of Bulletproof Contract Drafting*

Choose your learning format: Live in-person **OR** Live webcast with replay*

1:00 pm to 4:00 pm (Eastern) • June 16, 2016 • Global Knowledge Training Centre • 2 Bloor St. E., 31st Floor • Toronto

* Materials will be distributed electronically in advance. Live webcast includes free video replay for up to 30 days after the program. Replay link will be made available 2 to 3 working days after the program. Webcasts cannot replicate the quality or rich interaction of in-person attendance.

REGISTRATION FEE (with ON HST*):

On or before May 2, 2016: \$350.00 + \$45.50 (13%) HST* = \$395.50 - Save \$40.00!

After May 2, 2016: \$390.00 + \$50.70 (13%) HST* = \$440.70

**If paying by cheque, adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in NB, NL, ON. 14% in PEI. 15% in NS.*

Register online: <http://seminarpartners.ca/register-for-courses/>

Register by mail, fax or phone: Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303A, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: jennifer@seminarpartners.ca. Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

Name: _____ Firm: _____

Address: _____

City: _____ Province: _____ Postal Code: _____

Telephone: _____ Fax: _____ Email: _____

Payment information

Please charge \$_____ to my VISA/MC

Card #: _____ CVV: _____

Card Expiry: _____ Signature: _____

Billing address (if different than address above):
