



*Learn how to  
reconcile the 4 C's  
of legal ethics!*

# ETHICAL LESSONS FROM THE TRENCHES

## Candour, Conflicts, Confidentiality & Civility

***BACK BY DEMAND!***  
*Ethics investigator & instructor*  
***Stuart Teicher***

**Thursday, December 1, 2016**

**Live in-person**

**1:00 pm – 4:00 pm (Eastern)**

Global Knowledge Training Centre  
2 Bloor St. E., 31<sup>st</sup> Floor • Toronto

**Live webcast on your computer**

***with free 30 day replay\****

10:00 am – 1:00 pm (Pacific)

11:00 am – 2:00 pm (Mountain)

12:00 pm – 3:00 pm (Central)

1:00 pm – 4:00 pm (Eastern)

2:00 pm – 5:00 pm (Atlantic)

*This webcast allows for live interaction between attendees and the presenter, including the ability to ask questions by web chat, and receive live answers by video. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

### WHO SHOULD ATTEND

Lawyers of all experience levels and in all practice areas looking for practical insights on meeting their ethical obligations will find this course helpful.

### ABOUT THE PROGRAM

Since time immemorial, lawyers have tried to balance the needs to be truthful, keep client information confidential, manage conflicts and uphold a sense of civility. It's a delicate highwire act and attempting to serve all four masters at once can lead to serious falls from grace. So how should you navigate these four important and frequently competing ethical commitments? Join Stuart Teicher as he explains how each concept rears its head in practice, and shares a few basic principles that, if followed properly, will reduce your chances of a misstep. Stuart draws on his personal experiences as a professor, ethics investigator, and practicing lawyer to create this exclusive "lessons from the trenches" program that will entertain and educate you, and ensure you leave a safer, stronger practitioner.

### SCHEDULE (Eastern)

#### **1:00 – 2:00 Liar, Liar Pants on Fire! Truthfulness & Candour**

- The rules addressing lawyer lies
  - Candour in dealing with tribunals, official information requests, issues in negotiation
- Understanding the important trend toward professionalism, the difference between professionalism and ethics, and civility implications
- Grievances that have caused the drafters to re-evaluate the benefit (or not) of the term "zealous"

#### **2:00 – 2:30 Keeping my Big Mouth Shut: A Refresher on Confidentiality**

- Understanding the details, why the rule was written as it is, and a new question... how far must we go in protecting the confidentiality of client communications?
- How confidentiality concerns appear in social media and new technology... and how professionalism concerns look a little different
- The rule about withdrawal...how it all fits together

*2:30 – 2:45 Break*

#### **2:45 – 3:00 Keeping my Big Mouth Shut Cont'd**

#### **3:00 – 4:00 Conflicts: To Withdraw or Not to Withdraw - We Hope That's Not the Question**

- Understanding concurrent conflicts, deciphering our duties (it's all about loyalty and confidential information)
- Conflicts with prior clients
- "The really bad stuff": sex, drugs and money

#### **4:00 Wrap-up and Program Evaluation**

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## HERE'S WHAT PAST ATTENDEES OF STUART'S COURSES HAVE SAID:

- "Very entertaining presenter with a very useful presentation."
- "Very engaging, energetic and enthusiastic presenter. Good mix of practical suggestions, local knowledge and funny clips, images and stories."
- "Wonderful course, refreshing perspective."
- "Outstanding. Tricked me into thinking I was being entertained, instead of learning. Funny guy!"
- "Very energetic and clearly knowledgeable when speaking on various subject matters."
- "Enthusiastic and sincere in his teaching. Effective teaching methodology, interesting and fun."
- "Best CLE course I've ever taken."
- "Excellent presentation. Gained some useful information I can immediately apply to an open file."

## ABOUT THE PRESENTER



**Stuart I. Teicher** is a professional legal educator who focuses on ethics law and writing instruction. A practicing lawyer for over two decades, he now uses his CLE presentations to help fellow lawyers get better at what they do (and enjoy the process). He has taught legal writing courses for dozens

of bar associations, law societies, and private providers in the United States, Australia and Canada. Stuart is a Supreme Court appointee to the New Jersey District Ethics Committee where he investigates and prosecutes grievances filed against lawyers. He is also an adjunct Professor of Law at Rutgers Law School in Camden, New Jersey where he teaches Professional Responsibility, and an adjunct Professor at Rutgers University in New Brunswick where he teaches undergraduate writing courses.



**ON:** This program contains 3.0 Professionalism hours.

**BC:** This program has been approved for 3.0 hours of professional responsibility and ethics, client care and relations, and/or practice management. **SK:** This course has been approved for 3.0 CPD hours, all of which qualifies as ethics. **NB:** This course has been approved for 3.0 CPD hours.

Lawyers in other mandatory CPD jurisdictions may count their attendance towards their CPD requirement/plan. **Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Upper Canada, and a pre-approved CPD Provider of the Law Society of British Columbia.**

✓ **Yes, I want to attend Ethical Lessons from the Trenches with Stuart Teicher**

**Choose your learning format:**  Live in-person **OR**  Live webcast with replay\*

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\* Materials will be distributed electronically in advance. Live webcast includes free video replay for up to 30 days after the program. Replay link will be made available 2 to 3 working days after the program. Webcasts cannot replicate the quality or rich interaction of in-person attendance.

**REGISTRATION FEE (with ON HST\*):**

**On or before November 7, 2016: \$350.00 + \$45.50 (13%) HST\* = \$395.50 - Save \$40.00!**

**After November 7, 2016: \$390.00 + \$50.70 (13%) HST\* = \$440.70**

\*If paying by cheque, adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in NB, NL, ON. 14% in PEI. 15% in NS.

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**Register by mail, fax or phone:** Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 110 Eglinton Ave. W., Suite 303A, Toronto, ON M4R 1A3 Tel. 1.866.606.4212 or 647.352.8633 Fax 647.352.8533. Email: [jennifer@seminarpartners.ca](mailto:jennifer@seminarpartners.ca). Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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