



*Take your witness  
handling skills  
from good to great!*



# Any Questions? A Trial Lawyer's Guide to Interviewing, Questioning & Interrogating Witnesses with Stephen Easton

**Thursday, October 11, 2018**  
**Live Webinar with Chat**  
*includes 30 day replay\**

9:00 am – 12:00 pm (Pacific)

10:00 am – 1:00 pm (Mountain)

11:00 am – 2:00 pm (Central)

12:00 pm – 3:00 pm (Eastern)

1:00 pm – 4:00 pm (Atlantic)

*\*This program features real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live Q & A. SK attendees please verify whether you align with Central (MB) or Mountain (AB) time based on season and location.*

## WHO SHOULD ATTEND

This program is suitable for all civil and criminal litigators who want to increase their skill level and confidence in handling witnesses.

## ABOUT THE PROGRAM

Even the strongest case depends upon the words and impressions created by witnesses. The ability to effectively present your witnesses, or to successfully disrupt opposing witnesses defines the great advocate. Are you ready to take your skills from good to great? Don't miss this highly practical program, with experienced litigator and acclaimed advocacy teacher Steve Easton in which he synthesizes the rules of the courtroom with the craft of advocacy, to provide an indispensable guide for handling witnesses before and at trial. In just three hours, you'll improve your ability to:

- Prepare a witness for trial or discovery
- Know when to stay out of the witness's way - and when (and how) to save a struggling witness
- Put Irving Younger's 10 Commandments of Cross – with Easton's 10 contemporary corollaries – to work for you
- Identify problems in cross and fix them in redirect

Mark your calendar now for this essential presentation on the key principles and practices that underlie effective witness preparation and questioning!

## SCHEDULE (Eastern)

**12:00 - 3:00**

### Welcome and Introduction

### Witnesses: The Good, the Bad and the Ugly Interviewing Witnesses in Informal Settings

- Goals and Pitfalls - Dos and Don'ts
- Preparing a Witness for Trial

### Questioning Witnesses in Discovery

- Getting the Witness to Talk
- Pinning Down the Witness

### Questioning Witnesses in Examination-in-chief

- Goals and Pitfalls of Direct
- Staying Out of the Witness's Way
- Helping the Struggling Witness

*1:30 - 1:45 Break*

**1:45 - 3:00**

### Interrogating Witnesses in Cross-examination

- The Myth of Cross-Examination
- Goals and Pitfalls
- The Three Types of Cross
- Younger's 10 Commandments of Cross

### Handling Witnesses in Re-examination

- Myths About Redirect Examination
- Effective, Targeted Redirect

### Program Wrap-up and Evaluation

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## MEET YOUR PRESENTER



**Stephen Easton** is a trial lawyer and award-winning teacher. A former U.S. Attorney for the District of North Dakota, and past partner in the firm of *Pearce & Durick*, he has tried cases in civil and criminal courts involving such diverse

issues as murder, accident reconstruction, blood & DNA testing, injury causation, money laundering, polygraph testing, hypnosis, psychological injuries, product design, and handwriting analysis. He was Dean for 4 years of the University of Wyoming College of Law, where he remains a Professor of Law, while actively continuing to try cases. He previously taught law at The University of Missouri-Columbia School of Law. He is the author of *How to Win Jury Trials: Building Credibility with Judges and Jurors*, and co-author of *Professional Responsibility: Problems, Case and Materials, 3rd Ed.* His articles have been widely published in the legal and popular press. Steve received his J.D. from Stanford Law School. His unique energy and focused approach translate into practical, entertaining CLE seminars.

## PRAISE FOR STEVE EASTON:

- “One of the best seminars I have ever attended!”
- “First rate! Good job of connecting material in text, slides, & practicality.”
- “Well prepared, knowledgeable, clear presentation. Like the different visual aids, wonderful speaker.”
- “I have attended and enjoyed Easton's seminars before - they all have been excellent.”
- “Best seminar I've attended in 27 years. I was rapt.”
- “One of, if not the best, CLE course I've taken.”
- “This was a very informative and extremely useful seminar facilitated by an outstanding presenter.”
- “This was one of the best seminar courses I have attended. The content was relevant and easy to understand. Great job in presenting.”



**ON:** This program is approved for 3.0 CPD hours.  
**BC:** This program is approved for 3.0 CPD hours.

**SK:** CPD application is pending.

**NB:** CPD application is pending.

Lawyers in all other mandatory CPD jurisdictions may count their actual attendance towards their CPD requirement/plan.

**Seminar Partners is an Accredited Provider of Professionalism Content by the Law Society of Ontario and a pre-approved CPD Provider of the Law Society of British Columbia.**

✓ **Yes, I want to attend A Trial Lawyer's Guide to Interviewing, Questioning & Interrogating Witnesses**  
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\* Materials will be distributed electronically in advance. Live webinars feature real-time audio of the presenter with synchronized presentation slides, and a chat feature that allows for live questions and verbal responses by the presenter. The recording of the webinar is available for 30 days.

**REGISTRATION FEE (with ON HST\*):**

**On or before September 14, 2018: \$360.00 + \$46.80 (13%) HST\* = \$406.80 - Save \$40.00!**

**After September 14, 2018: \$400.00 + \$52.00 (13%) HST\* = \$452.00**

\*If paying by cheque, adjust tax for attendee's province as follows: 5% in AB, BC, MB, NWT, NU, SK, YK. 13% in ON. 15% in NS, NB, PEI & NL.

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**Register by mail, fax or phone:** Return this form with payment to Jennifer Snoyer, Finance and Communications Coordinator, Seminar Partners, 2300 Yonge Street, Suite 1600, Toronto, ON M4P 1E4 Tel. 1.866.606.4212 or 647.352.8633 Fax 416.549.1619. Email: [jennifer@seminarpartners.ca](mailto:jennifer@seminarpartners.ca). Registration fee is refundable less \$50 admin fee if written cancellation received 10 working days before the program. No refunds will be made after the cancellation date. Program content, speakers and location may change without notice. See our website for all policies. In the event of program cancellation, our liability is limited to refund of registration fees. GST/HST #848208492

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